



#### The National Archives of Suriname – Using Social Media to Market Collections and Services to Local Clients

Rita Tjien Fooh (National Archives Suriname) Eric Kokke – GO | School for Information



Starting Point



- In 2010 inauguration of the new building (new equipment, restoration room, trained staff, return of colonial archives)
- The website launched in 2004 no longer met the needs of the general public
- From 2010 2017 the historical archives were returned to Suriname and these were accessible for research and genealogy purposes
- Little awareness of the importance of archives in Suriname





- Stimulate the interest of the public to visit the Archives and/or consult the documents for research and genealogy purposes
- Raise awareness among the public (students, teachers, researchers, the public in general) about their own history
- > Raise awareness of the existence of the National Archives



## What to do?



- > Limited resources
- > No marketing department
- > How to reach out to potential visitors?
- Traditional media vs new media
- Course on Content Curation / Content Marketing (2017)



Training in 2017



Project "Training in preservation and access of digital and digitized documentary heritage" funded by the UNESCO and executed in collaboration with GO opleidingen

Project targets:

- More access of digital records/archives to the general public (students, scholars, government officials and other interested groups) according to international standards.

- The digital preservation and management of the documentary heritage (digital- and paper based) of the National Archives executed according to the on-going international standard by the trained staff.



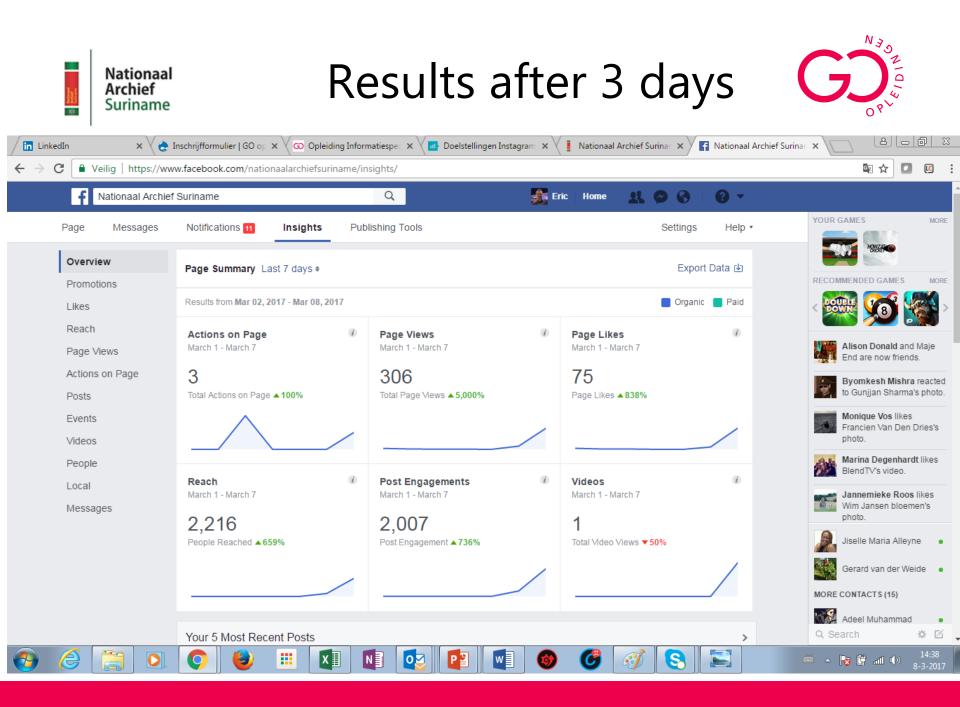
#### **Content Curation Process**





Assignment in the Content Curation Course:

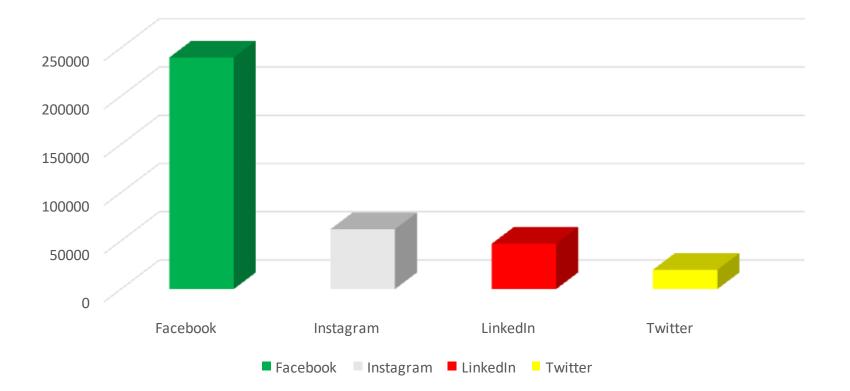
- **Create a potential Facebook or Instagram post**
- State why you choose the content/topic, which platform you will use and why, what your target audience is and what you want to communicate
- > Mail or text me the post. I will publish it on the platforms.
- > We will check the results in three (3) days.







Source: Spangmakandra 2016





Nationaal Archief Suriname

**Comparing Results** 



Platform	Suriname % of the population	Netherlands % of the population
Facebook	40% (98%)	58% (63%)
Instagram	10% (25%)	11% (12%)
LinkedIn	8% (19%)	24% (26%)
Twitter	3% (8%)	18% (19%)
Internet access	41%	92%





JAN 2019

#### SURINAME

THE ESSENTIAL HEADLINE DATA YOU NEED TO UNDERSTAND MOBILE, INTERNET, AND SOCIAL MEDIA USE

SOURCES: POPULATION: UNITED NATIONS; U.S. CENSUS BUREAU. MOBILE: GSMA INTELLIGENCE. INTERNET: INTERNET/WORLDSTATS; ITU; WORLD BANK; CIA WORLD FACTBOOK; EUROSTAT; LOCAL GOVERNMENT BODIES AND REGULATORY AUTHORITIES; MIDEASTMEDIA ORG; REPORTS IN REPUTABLE MEDIA. SOCIAL MEDIA: PLATFORMS' SELF-SERVE ADVERTISING TOOLS; PRESS RELEASES AND INVESTOR EARNINGS ANNOUNCEMENTS; ARAB SOCIAL MEDIA REPORT; TECHRASA; NIKI AGHAE; ROSERU. (ALL LATEST AVAILABLE DATA IN JANUARY 2019).



66%

175%

61%

61%

**58%** 

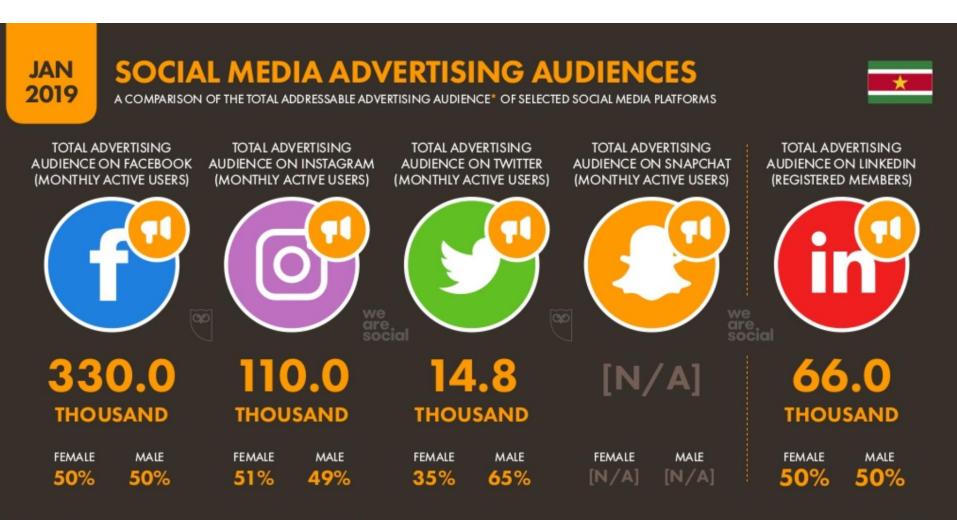
we are social œ **Hootsuite**<sup>••</sup>

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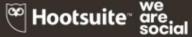


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SOURCE: EACH PLATFORM'S SELF-SERVE ADVERTISING TOOLS (JANUARY 2019). \*NOTE: FIGURES REPRESENT ADDRESSABLE ADVERTISING AUDIENCES ONLY, AND MAY NOT REFLECT TOTAL ACTIVE USERS OR MEMBER BASES. ADVISORY: FIGURES FOR LINKEDIN REPRESENT REGISTERED MEMBERS, SO ARE NOT DIRECTLY COMPARABLE TO RIGURES FOR OTHER PLATFORMS.





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## Now in 2019



Nationaal Archief Suriname

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About

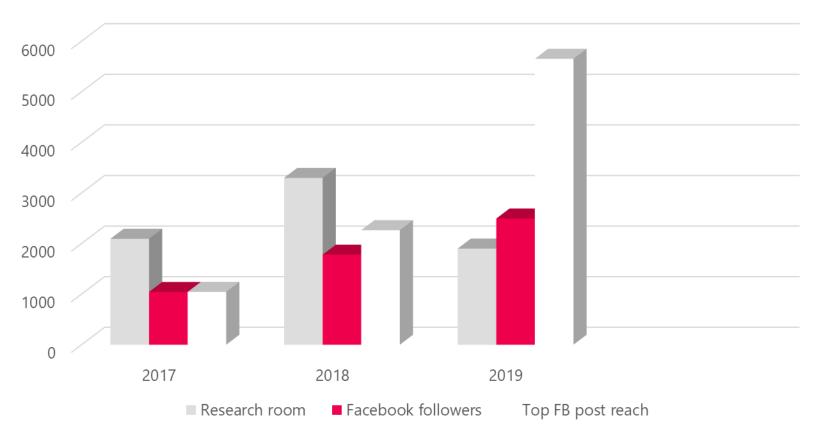
Dit was ook het geval voor de familie Doelsamsoedi, die met de boot

dat zijn, vooral wanneer je weet dat je ze misschien nooit meer zal zien

See All

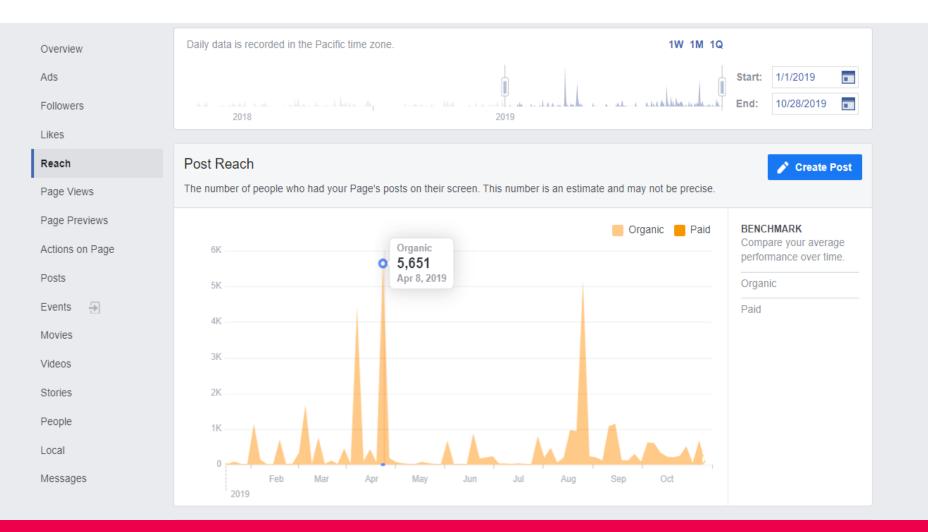


Visitors online and onsite

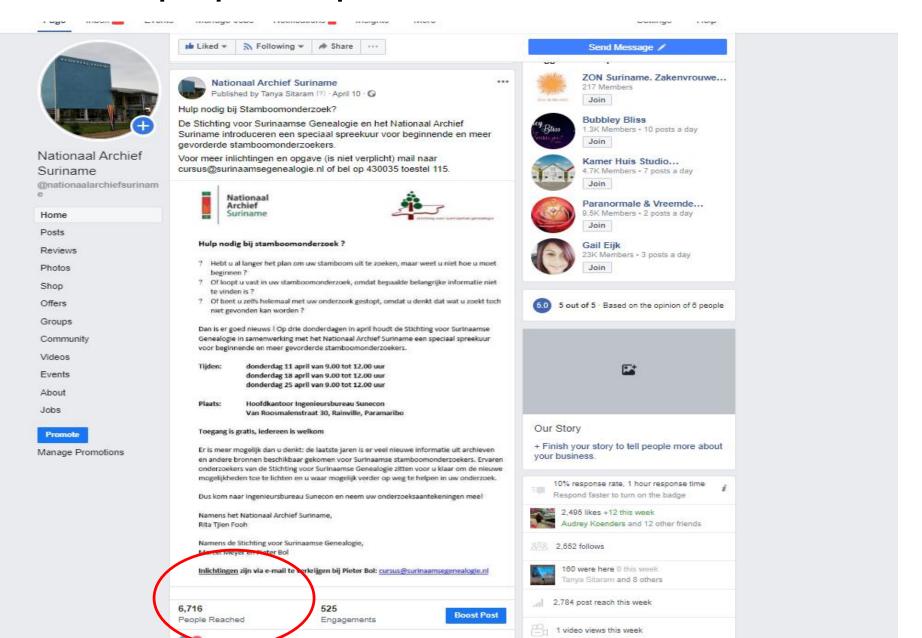


# Reaching your audience





### Most popular post....





Conclusion



- > We managed to reach out to potential visitors and groups in Suriname and in other parts of the world (Germany, Netherlands, India, Java, USA)
- Awareness with regards to the existence of the National Archives and the importance of historical documents are growing
- Online presentation of the collection (specifically colonial archives) from our own context
- Growing trust of the community has led to acquisition of private collections

# Digital in 2019 by HooteSuite



> Website for statistics on Internet/Social Media use all over the world.

https://www.slideshare.net/DataReportal/digital-2019global-digital-overview-january-2019-v01